

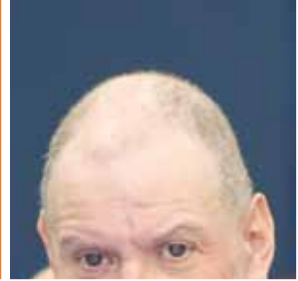
# 2012 ANNUAL REPORT

## MISSION

Our mission is to support individuals with disabilities in achieving independence, productivity, and the quality of life they seek.

Our vision is to be recognized for excellence and leadership in providing innovative person-centered supports, making us the agency of choice for individuals with disabilities and their families, and the employer of choice for human service professionals.

## VISION



The services and facilities of United Cerebral Palsy of Central Maryland (UCP-CM) are operated on a nondiscriminatory basis. They are subject to the provisions of Title VI of the 1964 Civil Rights Act, Section 504 of the Rehabilitation Act of 1973, the Age Discrimination Act of 1975 and the Hill Burton Act. These acts prohibit discrimination on the basis of race, color, national origin, age, and disability. UCP-CM's nondiscriminatory position applies to employment, admissions, provision of services, assignment of services, granting of privileges, accommodations, and opportunity to participate in programs and activities.

# LETTER FROM CEO & BOARD CHAIRMAN

## DEAR FRIENDS,

It has been another exciting year for United Cerebral Palsy of Central Maryland (UCP-CM), and we are pleased to share with you some of our accomplishments.

### Advances in Technology

We are especially proud of the advances that have been made throughout the organization in the technology arena. We have implemented Carematic®, a web-based automated record-keeping system with a real-time data base, and CaraSolva MedSupport, a web-based mobile care management system with an electronic Medication Administration Record. Both of these systems have already resulted in improvements in the supports we provide. The systems have allowed us to share patient information with doctors, nurses and care providers as well as increasing our organizational efficiency and improving the quality of care and safety of the individuals we serve. Additionally, we introduced iPads to our Delrey students, and through our Assistive

Technology Center, iPads are also being used to help people with speech deficits. Even our transportation service has gone high tech. Due to the generosity of the Orokawa Foundation, we have been able to install GPS tracking systems in all our vehicles in an effort to provide the safest and most efficient mode of transportation possible. Arjo Lifts with built in scales have been provided for individuals at our Crossroads Center.

### New Residential Homes

This year, we purchased two new residential homes, one in Frederick and one in Hagerstown, as well as refurbishing several of our existing homes.

Our residents continue to enjoy many activities through the On the Go Social Club from attending Ravens and Oriole games to going to dinner theaters, concerts, boat rides, and even watching wrestling matches. Once again, we thank the Morty Gudelsky Foundation for helping to make all these activities possible for the individuals who live in our homes.

### Weathering the Storm

We are also pleased to report that we weathered all the hurricanes and weather emergencies this year, opening The Crossroads Center as a refuge for individuals in our residential homes affected by the storms. We truly demonstrated how prepared we are to handle emergencies.

### Supported Employment

Our supported employment program also continues to grow, and we thank all the many companies who employ the people we serve and make such a difference in their lives.

### Crossroads Celebrates First Year

The Crossroads Day Program celebrated its first anniversary in November, and the individuals at Crossroads especially enjoy during the nice weather having a beautiful gazebo and outside areas. We are also very pleased with all the connections Crossroads has made within the community as wrestlers, Grand Prix racers, and others visit the Center on an ongoing basis.

## Delrey School

The Delrey School moved the location of its Mayfair festival this year to the Arbutus Fire Hall and had one of the largest crowds ever. They also appreciated the grant they received from Bank of America for staff training.

## Fundraising Sets New Records

We set new records for monies raised from both our Golf Classic and Hoodstock. Our Golf Classic raised \$50,000 and was held at the Elkridge Club, and Hoodstock was once again held at the B&O Railroad Museum and raised over \$60,000 with more than 300 people in attendance. Special thanks to all our committee chairs, committee members, sponsors and participants who made these events so successful. We also had a successful Bingo Night in Carroll County.

UCP-CM was very appreciative of the bequests received this year from the estates of Mabel Fisher and Charles A. Schulte. Bequests provide the unique opportunity to ensure that organizations important to you can continue to make a difference in the community in the future.

## New Name for UCP-CM

Looking ahead, we have some very exciting

news to share. Effective April 15, 2013, United Cerebral Palsy of Central Maryland (UCP-CM) is changing its name to **Unified Community Connections (UC2)** and has redesigned its logo and look.

The board of directors of UCP-CM unanimously made this important decision for the following reasons. First, over 50 percent of the individuals we support have conditions other than Cerebral Palsy, and more than 85 percent of the individuals we support have multiple disabilities. It was important to us that our name encompasses all of the individuals we serve and support. Secondly, our name change will allow us to be a truly state-wide organization and expand our services to other areas of the state in addition to Central and Western Maryland. Our new slogan, **“Connecting people with disabilities to life’s possibilities,”** truly reflects our mission. Please know that our services and staff will remain the same, and our mission continues to be to support individuals with disabilities in achieving independence, productivity, and the quality of life they seek. Look for more information about our name change in the coming weeks.

In closing, we want to thank our dedicated board of directors for their vision and leadership and our loyal and dedicated UCP-CM staff, whose commitment to our organization is unsurpassed. And always, know that without our donors and supporters, we could not accomplish all we do, and we thank you on behalf of all the individuals we serve.

Sincerely,



**ILENE SALCMAN**  
**Chairman,**  
**Board of Directors**



**DIANE K. COUGHLIN**  
**President and CEO**



# 2012 AGENCY HIGHLIGHTS

- UCP of Central Maryland (UCP-CM) provided **services and supports** to more than 1,000 individuals with disabilities in Baltimore City and 18 Maryland counties, including expanding its services to Montgomery County residents.



- UCP-CM maintained 42 **residential homes** in communities throughout the state, providing year-round 24-hour support to 139 individuals with disabilities in barrier-free agency owned or leased single-family homes and apartments. Several homes have been refurbished with capital improvements and two new homes have been purchased since July 2012, one in Frederick and one in Hagerstown.



- An additional 95,240 hours of **personal care assistance** were provided to 68 individuals in need of support in order to remain in their own homes.
- 257 individuals regularly attended **Adult Day Programs**, including day habilitation and medical adult day care, in four centers across the state in White Marsh, Frederick, Hagerstown and Cumberland. The new Crossroads Center in White Marsh celebrated its one year anniversary.

- UCP-CM's **Western Region** implemented CaraSolva, a new web-based mobile care management system with eMAR, to improve quality of care and opened a Wheelchair Clinic in its Frederick and Hagerstown centers.
- UCP-CM's **Supported Employment Program** provided 54 individuals with assistance in job selection, interviewing, training, and maintaining both paid and volunteer positions in 43 different places of employment throughout the state.





# 2012 AGENCY HIGHLIGHTS [CONTINUED]



• 154,023 **transports** were provided for adults enrolled in UCP-CM's day and residential programs via the agency's lift-equipped buses and vans so they could attend day programs, go to work, attend medical appointments, and other personal and leisure activities. GPS systems were put in all vehicles this year to improve safety and efficiency.

• At the **Delrey School** 38 students received comprehensive services, including special education classes certified by the Maryland State Department of Education integrated with the latest therapeutic techniques and communication strategies to help them better engage in learning. Students were equipped with iPads this year in an effort to increase the use of technology at the school. The Day Care Center at Delrey served eight children from the community with and without disabilities.



• The **No Boundaries Assistive Technology Center** completed 600 augmentative communication assessments and 915 personalized training sessions for children and adults with communication difficulties throughout the state. The Center also collaborated with Johns Hopkins Hospital's ALS Clinic, the Muscular Dystrophy Association and the ALS Association to provide augmentative and alternative communication assessments and training to individuals with ALS.

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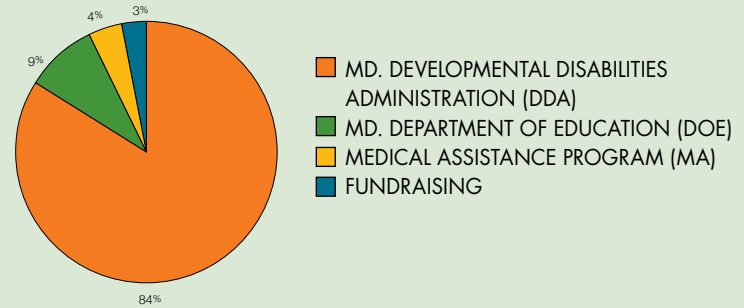
**Retired from Board in 2012 (Red)**  
**Newly Elected in 2012 (Green)**



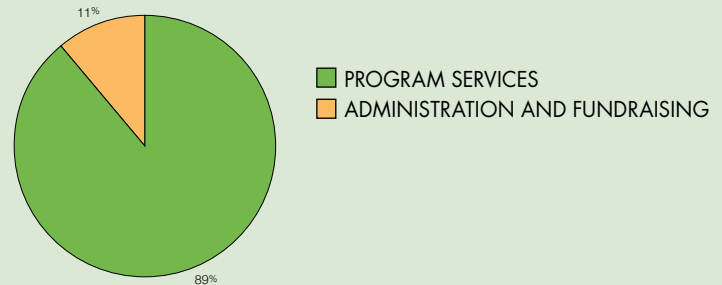
# 2012 FINANCIALS UCP STATEMENT OF REVENUES AND EXPENSES FOR YEAR ENDING JUNE 30, 2012

<b>REVENUES</b>		<b>2012</b>
CONTRACTS	\$	22,164,597
FUNDRAISING		783,425
OTHER		166,310
<hr/>		
<b>TOTAL REVENUES</b>	<b>\$</b>	<b>23,114,332</b>
<b>EXPENSES</b>		
<b>PROGRAM SERVICES</b>		
DIRECT SERVICES	\$	20,388,930
UCPA		50,000
PUBLIC EDUCATION		40,041
<hr/>		
<b>TOTAL PROGRAM SERVICES</b>	<b>\$</b>	<b>20,478,971</b>
<b>ADMINISTRATIVE SERVICES</b>		
MANAGEMENT & GENERAL	\$	2,350,394
FUNDRAISING		105,664
<hr/>		
<b>TOTAL ADMINISTRATIVE SERVICES</b>	<b>\$</b>	<b>2,456,058</b>
<hr/>		
<b>TOTAL EXPENSES</b>	<b>\$</b>	<b>22,935,029</b>
<hr/>		
<b>EXCESS OF REVENUE OVER EXPENSES</b>	<b>\$</b>	<b>179,303</b>

## SOURCE OF REVENUE



## FUNCTIONAL EXPENSES



# STATEMENT OF FINANCIAL POSITION AS OF JUNE 30, 2012

## ASSETS

CURRENT ASSETS	\$	5,027,180
PROPERTY & EQUIPMENT, NET OF ACCUMULATED DEPRECIATION	\$	7,354,932
OTHER ASSETS	\$	687,108

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<b>TOTAL ASSETS</b>	<b>\$</b>	<b>13,069,220</b>
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## MAKE A GIFT TO UCP-CM

Please help us remain a vital resource for individuals with disabilities by making a gift to UCP-CM today. Donate online by going to [www.ucp-cm.org](http://www.ucp-cm.org) or mail your gift to UCP-CM, Executive Plaza III, 11350 McCormick Road, Suite 1100, Hunt Valley, MD 21031. Gifts of \$1,000 or more make you eligible to become a member of our Independence Society. On behalf of all the people with disabilities we serve, we thank you for your support. For more information, please call Lauren Magee, director of development at 410-484-4540, ext. 2461.

## LIABILITIES & NET ASSETS

CURRENT LIABILITIES	\$	3,178,473
LONG-TERM LIABILITIES	\$	3,226,521

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<b>TOTAL LIABILITIES</b>	<b>\$</b>	<b>6,404,994</b>
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## COMMITMENTS & CONTINGENCIES

### NET ASSETS

UNRESTRICTED	\$	6,232,215
TEMPORARILY RESTRICTED	\$	279,642
PERMANENTLY RESTRICTED	\$	152,369

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<b>TOTAL NET ASSETS</b>	<b>\$</b>	<b>6,664,226</b>
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<b>TOTAL LIABILITIES &amp; NET ASSETS</b>	<b>\$</b>	<b>13,069,220</b>
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*United Cerebral Palsy of Central Maryland, Inc., is designated as a 501(c)(3) nonprofit organization. A copy of our audited financial statement is available upon request by calling 410-484-4540 or writing to UCP-CM at Executive Plaza III, 11350 McCormick Road, Suite 1100, Hunt Valley, MD 21031. Additional information is on file with the Maryland Office of the Secretary of State.*

# 2012 ANNUAL REPORT DONORS

*UCP of Central Maryland gratefully acknowledges the following generous donors for their gifts of \$100 or more received between July 1, 2011 and December 31, 2012. These donations, along with many other much appreciated gifts below \$100, enable us to better serve children and adults with cerebral palsy and other disabilities in Maryland.*

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**\$25,000 or more**

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The Estate of Charles A. Schulte  
The Orokawa Foundation Inc.

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**“Our family feels incredibly lucky to have found such a warm and caring environment as Delrey that continually offers Charlie new experiences as well as providing a supportive atmosphere for the whole family.”**

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